Fort Collins Utilities’ Alternative Product Delivery System

Owen L. Randall, P.E.
Lessons Learned

Background

- Long History of Completed Large Scale Capital Projects
- 20 Plus Years of Experience with APDS
- In Excess of $250,000,000 of Work Completed
- Projects Involve the Design and Construction of All Types of Water, Wastewater and Stormwater Projects
- Range in Size From $100 K to 30+ Million Dollars
- No Claims, No Lawsuits
Lessons Learned

Team Building
❖ Key to Successful Projects

❖ Build Trust Throughout the Team

❖ To Obtain Success the Whole Team Works Towards the Same Goals

❖ Takes Time and Effort – has to be a Key Person from the Owner

❖ Long Term Relationships Grow the Team Project after Project

❖ Long Term Commitment by All Parties (Owner, Contractor, Engineer)
Lesson Learned

Build Understanding of the Process

- With Department Management
- With Purchasing Division
- With Legal Department
- With City Managers Office
- With City Council